## 签约新闻

2017年5月18日, "仪征园博金陵大 酒店委托管理签约仪式"在仪征枣林 山庄隆重举行。江苏万博集团公司董 事长徐健先生,金陵酒店管理公司总 裁陈雪明先生、副总裁王宝樑先生等 双方高层领导出席签约仪式。



2017年5月31日,金陵酒店管理公 司与江西铜业集团(股份)公司签订 "南昌金陵大酒店委托管理合 同",江西铜业集团(股份)公司副总 经理江春林先生、金陵酒店管理公 司总裁陈雪明先生、副总裁王宝樑 先生等双方高层领导出席签约仪



2017年7月17日, "高淳金陵大酒 店委托管理签约仪式"于南京金陵 饭店隆重举行,金陵酒店管理公司 与高淳经济开发区开发总公司顺利 签约,标志着"金陵"正式启动管 理高淳金陵大酒店。



2017年3月21日,第十七届中国饭店金 马奖颁奖盛典在广州隆重举行,金陵酒 店管理公司被授予"十佳中国酒店管理 公司",金陵连锁旗下昆山金陵大饭店 获评"中国最佳商务酒店"。







● 官网 / WEB © 微信 / WECHAT

金陵网站: www.jinlinghotels.com 24小时订房热线: 400 828 9966

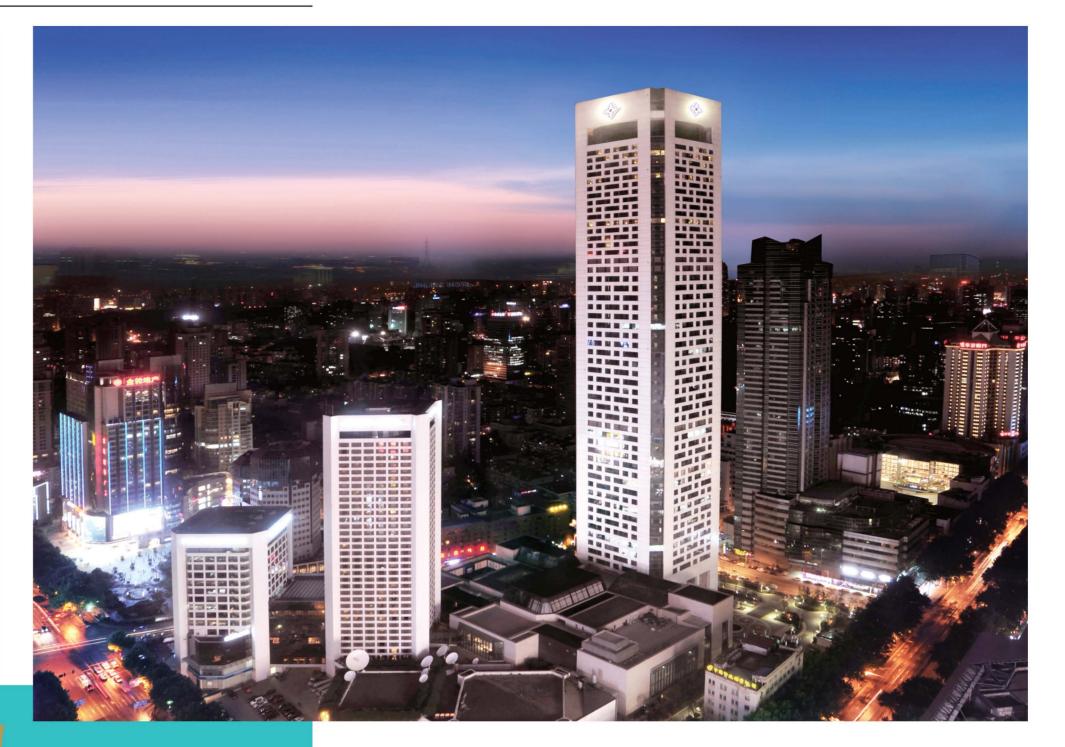
## 新闻集锦

2017年5月20日,首届江苏发展大会在南京 召开,金陵饭店集团公司承担了本次大会住 宿、晚宴接待工作。经过3个月的精心筹备 与各方通力协作下,集团圆满完成了此次任 务。"金陵"的品牌形象和金陵人的素质风 采给与会嘉宾留下了深刻美好的印象,金陵 饭店老领导、原教育部副部长、世界自然保 护联盟理事会主席章新胜先生(右三)在晚 宴结束后与集团公司汤文俭董事长(右 二)、胡明总经理(左三)促膝长谈,充分 肯定了"金陵"的接待工作。



2017年8月9日,酒店业国际权威杂志 《HOTELS》发布了2016年度世界酒店300 强名单。"金陵"以拥有136家成员酒店, 近4万间客房,名列第41位,位居世界酒店





The "Yuanbo Jinling Grand Hotel Yizheng Ceremony" was held at the Yizheng Zaolin Mountain Villa on May 18th, 2017. High level Chen Xueming, President of Jinling Hotels & Resorts Corporation, and Mr. Wang Baoliang,

Jiangxi Copper Corporation signed the "Jinling Grand Hotel Nanchang Delegated Management Contract" on May 31st, 2017. High level leaders from both parties including Mr. Jiang Chunlin, Vice President of the Jiangxi Copper Corporation, Mr. Chen Xueming, President of Jinling Hotels & Resorts Corporation, and Mr. Wang Baoliang, Vice President of Jinling Hotels & Resorts Corporation attended the contract signing ceremony.

The "Jinling Grand Hotel Gaochun Delegated Management Contract Signing Ceremony" was held at the Jinling Hotel - Nanjing on July 17th, contract, marking the official launch of "Jinling" managing the Jinling Grand Hotel Gaochun.

China Hotel Industry Golden Horse Award was Jinling Hotels & Resorts was named the "Best

was held in Nanjing on May 20th, 2017. Nanjing Jinling Holdings Ltd undertook the lodging and successfully completed this task after 3 months of meticulous preparation and under the The "Jinling" brand image and the quality and wonderful and deep impression on the guests attending the event. Mr. Zhang Xinsheng, an old leader of the Jinling Hotel, Deputy Secretary of of the World Conservation Union Council sat close together and had a long conversation with the Nanjing Jinling Holdings Ltd Board Chairman Tang Wenjian and General Manager Hu Ming, and fully affirmed the reception work

magazine HOTELS released a list of the 300 2017. "Jinling" with its 132 member hotels and ranking among the top 50 hotel groups in the

# JINLING—LEADER AND PIONEER IN DIGITAL RENOVATION 砥砺前行 金陵引领行业数字化新浪潮

"金陵"曾以"神州第一 髙楼"引领中国酒店业改革开 放风气之先, 创造有形与无形 的高度,被誉为"中国旅游饭 店业的一面旗帜";而今的 "金陵"转型升级实现发展飞 跃,实体投资、连锁经营强化 酒店业务板块,两大产业相辅 相成、双轮驱动的发展新格 局。在经济下行和技术上行的 双重压力下,用数字化变革夯 金陵走向国际的步伐。面对瞬 息万变的全球化趋势,全面推 进、引领行业数字化变革, 更

联网+的新需求。

此次变革项目以金陵饭店 集团的酒店业务板块以及统筹 兼顾集团战略规划的广度和酒 店行业应用的深度,旨在通过 系统平台,支撑以消费者为中 心的产品经营与酒店经营,支 撑未来的生态圈建立与运营。 通过数字化变革形成以用户为 导向的商业和管理模式,定义 法和思路体现在项目实施过程 实竞争的基础,以高效的更新 未来的管理转型、业务创新及 中,以数字化解决酒店的实际 与信息资源整合为目标,加快了 IT建设项目。未来主要在以下 问题,紧跟行业与技术浪潮的 五个方面全线发力:其一,数 同时,金陵人始终不忘初心、 字化时代新经营模式的转型发 牢记使命、团结一心、砥砺奋 展;其二,集团战略价值管理 好的以人为本,提升管理理念 管控平台的打造;其三,酒店

与服务, 顺应5G时代及移动互 板块协同共享运营平台的构 建; 其四, 以人才发展为首的 人力资源体系的建设; 其五, "权能责利"为一体的组织架

构的变革与优化。 "金陵"将在项目实施过 程中通过信息技术手段, 前瞻 未来,创造具有示范意义的项 目成果,在同行业保持走在前 列,不留遗憾地将一些好的想



QUINTESSENTIAL JINLING 2017

treation of a group strategic value management control and sharing operation platform; Fourth, the building of a human resources system that is principally aimed at talent ruman resources system that is principally aimed at talent training and development; Fifth, the revolution and optimization of an organizational structure where authority, capability, responsibility, and benefits"

significance through the means of information technological significance through the means of information technology in the process of implementing the project, remain in the top-ranking hotels whithin the industry, embody good ideas and thought patterns in the process of project implementation without regret, and solve practical hotel problems with digitization. While treading on the heels of the industry and technological trends, the people of Jinling have never forgotten their original intentions, Jinling have never forgotten their original intentions remember their mission, are united as one, and are encouraged to move forward.

# PLEASE ANSWER 1983 请回答1983

80年代南京风貌掠影 Brief Impressions of Nanjing in the 1980's



"我一直认为二十世纪八十年代是当代中国历史上一个短暂、脆弱却颇具特质、令人心动的年 代。中国人的生活这十几年来一直处于令人晕眩的急速变化之中,大家对'现在'尚且应对不 暇,又能有多少精力去理清'过去'?经历了太多挫折与动荡,中国人今天比任何时候都要更 想告别过去、瞄准未来、轻装前进。

——查建英《八十年代访谈录》

对于成长于上世纪八九十年代 的南京孩童而言, 印象最深刻的便 是那一幢高高耸立的"中国第一高 楼"——金陵饭店。1983年金陵饭 店开门营业,每天都有好奇的市民 仰头看大楼,不少人看得连帽子都 掉了,居然还没看见大楼的顶。在 那时候,如果孩子能随父母上一次 璇宫,简直是莫大的幸福,乘坐电 梯到达36层的璇宫只需短短29秒, 坐在餐厅贪婪地欣赏着南京城的全

整个南京朝着欣欣向荣的方向 发展,下放的知青陆续回城了,生 压抑中有强烈的爆发,跌宕中也不

活不再是压抑的。单位总爱组织工 乏冷静的思考。 人们去玄武湖和莫愁湖游玩,湖 水、杨柳、草坪、鸭子船……记录 了绝大部分南京人的恋爱与青春。

## 送你一首朦胧诗

"卑鄙是卑鄙者的通行证,高 尚是高尚者的墓志铭。看吧, 在那 镀金的天空中,飘满了死者弯曲的 倒影……"1979年,北岛在《今 天》刊载了标志朦胧诗时代开启的 诗作《回答》。那时候, 正好是十 年浩劫刚刚结束,新的希望正在升 起的矛盾时期,在诗的字里行间,

1983年,南京师范大学江南岸 诗社成立。一到周末,写诗的人从 四面八方赶来,除了学生,还有药 厂的、寺院的、机床厂的……大家 把写诗当成天大的事, 慷慨陈词。 80年代,南京成了一座诗城。人们 的精神来源极度匮乏, 一本书, 一 首诗, 从没展现出如此的魅力, 给

虽然过去了30年,南京城依旧 能寻找到80年代留下的痕迹。也 许,80年代的人,物质并不富足, 但是往上走,满满都是希望。

brief, fragile, and yet quite idiosyncratic and past dozen years the lives of Chinese people change. No one has the time to even cope with want to say farewell to the past, set their sights on the future, and move forward lightly more today than ever before."

### "EVERYTHING IS GETTING BETTER"

Jinling Hotel. The Jinling Hotel opened for business in 1983. Curious citizens looked up at the tall building everyday. Quite a few people looked at it even to the point where their hats fell off, and surprisingly still happiest thing in the world if a child was able to go up to the Xuan Palace with their parents. It took only 29 elevator, and sit in the restaurant and greedily enjoy

All of Nanjing was developing in a thriving direction. Educated young people who had been assigned to lower level employment returned to the city one after youth of most of the people of Nanjing.

the epitaph of the noble. Look. In that gilded sky floats launched the era of misty poetry, in "Today" magazine lines of the poem a powerful outburst is within repression, and no lack of dispassionate thought lies within boldness and lack of constraint.

The Nanjing Normal University Jiangnan Shore Poetry plants... Everyone saw writing poetry as of the utmost importance and spoke with excitement. Nanjing became a city of poetry in the 1980's. People's spiritual sources were severely lacking. A book or a



exciting time in modern Chinese history. Over the ---- Cha Jianying "1980's Interviews"

# EVERYTHING YOU SAY WE KEEP IN OUR HEARTS



当客人需要帮助时,就是我们用心为客人做事的机会到了; 当客人遇到困难时,就是我们让客人感动的机会到了; 当客人需要个性化服务时,就是我们给客人惊喜的机会到了。

您说的话,我们全记在心中

When a guest needs help, our opportunity to diligently do something for them has arrived; when a guest encounters a problem, our opportunity to touch them has arrived; when a guest needs personalized service, our opportunity to surprise them has arrived.

## 回家的心情

王先生可以说是一个空中飞 人,365天中竟有一大半的时间是在 外地度过的, 住酒店也成了家常便 饭。2017年的某一日,他如往常一 般飞到了南京,并选择了他一直钟爱 的"金陵"作为落脚点。由于是老顾 客了, 酒店的服务员一早就认出了王 先生,亲切的一声"王先生,您 好!"让王先生仿佛回到了家中一般

台小姐微笑着询问: "王先生,房间 给您照旧?","行啊"王先生愉快 得回应着。常年奔波在外, 金陵连锁 酒店犹如一个温暖的港湾, 时时给王 先生依靠。

## A SPIRIT OF GOING HOME

You could say that Mr. Wang is a freguent flyer. He spends most of the 365 days in a year away from home. Staying in hotels has also become ordinary fare for him. One day in 2017 he flew to Nanjing as he had done in

为史密斯先生顺利办理了入住,当

史密斯先生进入房间的时候, 他被

眼前的情况惊呆了,房间的床上用

玫瑰花铺成一颗爱心, 上面还有一

always loved, as his place of stay. Since he is an regular customer the hotel service staff recognized Mr. Wang right away, and graciously said "Hello, Mr. Wang!", making it seem like Mr. Wang had returned to the warmth and comfort of home. Arriving at the front desk to check in, the receptionist smiled and asked: "Mr. Wang do you want your usual room?". "Sure," Mr. Wang happily replied. Always on the go, Jinling Hotels & Resorts is like a warm harbor that Mr. Wang relies on from time to time.

plane tickets to China long ago. Maybe it was

the past, and chose Jinling, which he has

这是史密斯先生没有妻子陪伴 的第2个年头了,这也是他们结婚40 周年。2年前,史密斯太太曾在病榻 上和丈夫说,等她病好了,一定要 和他一起去中国看看长城和大熊 猫。虽然斯人已去,这番话却一直 留在了史密斯先生的心中。他早早 地购买了飞往中国的机票, 也许是 太思念妻子, 所有的东西都买了双 份。到了金陵饭店,前台显示是2人 入住, 史密斯先生却只能提供一人 的证件,在前台经理的咨询下,史 密斯先生甜蜜而又哀伤地说, 他是 来中国过40周年结婚纪念的,可是 妻子不在了。在了解情况后, 经理

张贺卡,上面用英语写道"亲爱的 史密斯先生,祝您和妻子结婚40周

## A GREETING CARD

This is the second year in which Mr. Smith is not accompanied by his wife. This is also his 40th wedding anniversary. Two years ago on a sick bed Mrs. Smith told her husband that when she got better that she definitely wanted to go to China and see the Great Wall and the Giant Pandas together with him. Though his wife passed away, what she said has always remained in Mr. Smith's heart. He had bought

because he missed his wife, but he bought two of everything. When he arrived at the Jinling Hotel, the front desk displayed a check in for two people, but Mr. Smith was only able to provide identification for one person. Under an inquiry by the Reception Manager Mr. Smith sweetly yet sadly said that he had come to China to spend his 40 year wedding anniversary, but his wife was no longer in this world. After learning about the situation the receptionist smoothly checked Mr. Smith in. When Mr. Smith entered the room he was dumbstruck by what was in front of him. A heart made of roses was on the bed in the room. A greeting card was on top of it with words written in English that said "Dear Mr. Smith, We wish you and your wife a happy 40 year wedding anniversary".

金陵商务卡是金陵贵宾会员卡的 延伸功能,用于奖励会议组织者 和公司订房人。 · 金陵商务卡会员身份——现有 金陵贵宾会员、企业预订者、商

·可积分项目——会议(会场/ 用餐/客房)、宴会(婚宴/寿宴 /宝宝宴/谢师宴等)、活动(拓 展培训/团拜会)、代订房(公 司代订/无佣金的代理公司代 订);

·积分规则:每3元消费获取1点 金陵积分奖励,一次最高可获得 60000点。 · 详情请见:

www.jinlinghotels.com .

The Jinling Business Card is an VIP Member Card that is used to award conference organizers and people who make corporate room

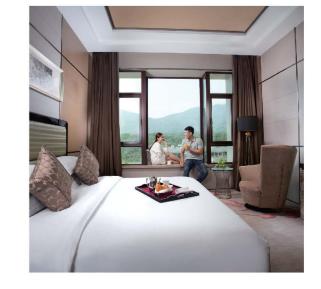
Jinling Business Card Member Status --- Current Jinling VIP Members, corporate reservation holders, business travel agents ·Point Programs ---- Conference (meeting places/dining/guest rooms), banquets (wedding banquets/birthday banquets/bab banquets/teacher appreciation banquets, etc), events (Outwar Bound/New Year's Greeting Party), room reservation by prox reservations/commission free agency reservations): · Point Rules: One point is awarded for every 3 RMB spent. A

maximum of 60000 points can be

· For more details, please visit:

earned in one purchase.

www.jinlinghotels.com.



成立于1993年的金陵酒店管理公司 是拥有高端知名品牌"金陵"的中国轻资 产酒店连锁经营专业机构的代表,也是中 国民族酒店管理品牌和中国驰名商标拥有 者,全球酒店集团前50强,中国高端酒店 管理集团前5强。目前,签约管理酒店达 136家,客房数量近4万间,足迹遍布全

其中,南京共有11家金陵连锁酒店, 分布广泛, 既有地段优越、交通便捷的南 京金陵饭店、南京湖滨金陵饭店, 也有坐 拥一线江景、视野开阔的南京金陵江滨酒 店,还有风景如画、怡然养生的南京紫金

Jinling Hotels & Resorts Corporation was established in 1993, which is a representative of the Chinese asset-light professional hotel chain management institution that possesses the high end famous brand "Jinling". It is also a Chinese national hotel management brand and the owner of a famous Chinese brand, in the top 50 World Hotel Groups, and among the top 5 Chinese high-end hotel management groups. Currently, the Jinling Hotel Management Company has contracts to manage 136 hotels with nearly 40,000 guest rooms, and its footprints

are spread throughout the country in 16 provinces and 74 cities. Among them, Nanjing has a total of eleven hotels under the jurisdiction of Jinling Hotels & Resorts Corporation. They are widely distributed and include the Jinling Hotel - Nanjing and the Jinling Resort - Nanjing with their excellent locations and convenient transportation, the Nanjing Jinling Riverside Conference Hotel with its river landscape and wide view, and also the Purple Palace - Nanjing with its picturesque scenery and pleasant and contented health maintenance.

The graceful and restrained story in "The Story of Ladies" is even more of a classic image in a famous work of literature. Many of the prototypes of the characters come from the descendants of the Jiang family in Changyi and the Lixu family of Suzhou weavers during the reign of Emperor Kangxi of the Qing Dynasty. Jinling Yujingwan Hotel Changyi returns to Changyi, the hometown of Lixu, from Nanjing, the birthplace of the "Twelve Jinling Ladies". Jinling Yujingwan Hotel Changyi stands erect at the source of the Silk Road with a brand new posture, taking root along the banks of the Wei River.

### A REST STOP THAT REMAKES "THE STORY OF THE STONE"

Twelve Jinling ladies, twelve stories of lyre-playing, calligraphy, chess, and painting, twelve scenes of plum blossoms, orchids, bamboo, and chrysanthemum, and it all contains the history of origin of Changyi silk. Nowadays, Jinling Yujingwan Hotel Changyi has returned to Changyi, the hometown of Lixu, from Nanjing. It was invested in and built by the Shandong Xinchang Group. It was designed by Shanghai Tongji University. It has become a hotel that combines dining, guest rooms, conferences, recreation, and leisure all in one. Jinling Yujingwan Hotel Changyi has remade a new chapter of "The Story of the Stone" here, providing travelers with a rest stop where stone turns to gold, and sufficient to henceforth experience rich Jinling

### A "DETAILED AND PASSIONATE" SERVICE **PHILOSOPHY**

Different lodging styles satisfy the different travel needs of travelers. The hotel is equipped with deluxe rooms, business suites, deluxe suites, executive suites, and presidential suites for a total of 145 rooms. Each guest room lets travelers experience a different aesthetic. Enchanting scenery next to the hotel. Standing on a terrace guests can look into the distance at Wei River Wetland Park, a natural ecological landscape. It brings joy to people's bodies and minds. The modern design in the guest rooms mutually coalesces with Jinling's "Detailed and Passionate" service philosophy, creating a warm and tranquil sleeping space for business and leisure persons, and bringing a distinguished and comfortable lodging experience.

### A SPACIOUS AND COMFORTABLE DINING EXPERIENCE

The hotel possesses a spacious and comfortable dining experience. 1000 seats, 15 luxury rooms with distinct features, and two spacious and luxuriant banquet halls can satisfy different event needs. Jinling Cuisine, a dazzling array of plentiful cuisine including Huaiyang cuisine, Shandong cuisine, Sichuan cuisine, plus exquisite and meticulous service flawlessly brings high class banquets and friend and family gatherings to life. Furthermore, the hotel also possesses 600 and 400 square meter multifunctional conference halls with well-equipped facilities to cater to the high standard requirements of modern business conferences. There are also 5 small-to-mid sized conference rooms of different specifications, a cigar bar, card room, and KTV to add luster and fun to conferences.

As Jinling Hotels & Resorts' first high standard managed star hotel in Shandong, Jinling Yujingwan Hotel Changyi inherits Jinling's management philosophy. In Shandong, this land with deep roots in Confucian Thought, the hotel will let out the detailed meaning and dense passion of the people of Jinling





## THE CULTURE OF CHANGYI **RETURNING HOME ONCE AGAIN** 人文昌邑 重回故里

在昌邑金陵御景湾酒店品味金陵文化

Savor Jinling Culture at Jinling Yujingwan Hotel Changyi

《石头记》的婉约故事让人动容,"金陵十二钗"更是文学名著中的经典形象,其中的人物 原型多取自昌邑姜氏后裔、清康熙年间苏州织造李煦家族。如今,金陵御景湾酒店从"金陵 十二钗"的发源地南京,回到李煦故里昌邑,将以崭新的姿态,屹立于丝路源头,根植于潍 水之畔。

金陵十二钗,十二部琴棋书 画的故事,十二场梅兰竹菊的景 致,还蕴藏着昌邑丝绸的渊源历 史。如今,金陵御景湾酒店从南京 回到李煦故里昌邑, 由山东新昌集 团有限公司投资兴建, 由上海同济 大学设计,成为一家集餐饮、客 房、会议、娱乐休闲于一体的酒 店。昌邑金陵御景湾酒店在这里重 塑《石头记》新篇,为旅客们提供 点石成金的栖息驿站, 足以于此感 受到浓郁的金陵文化。

"细意浓情"的服务理念

房、商务房、高级套房、商务套 房、总统套房,共计145间,每间 客房都会让旅客体验到不同的美 感。酒店毗邻怡人风景, 站在露台 上可遥望潍水湿地公园,自然生态 景观,令人身心愉悦。客房内的现 代设计风格与金陵"细意浓情"的 服务理念相融合,为商务、休闲人 士度身打造温馨、宁静的睡眠空 间,带来尊贵舒适的住宿体验。

## 宽敞舒适的就餐体验

酒店拥有宽敞舒适的就餐体 验。1000个餐位、15个特色鲜明 不同的住房风格满足旅客们的豪华包厢、两个宽敞华丽的宴会

肴、淮扬菜、鲁菜、川菜等丰富美 食琳琅满目, 更有精致细腻的服 务,完美实现高档宴请、亲朋相 聚。此外,酒店还拥有600平米、 400平米多功能会议大厅,设施齐 全, 迎合现代商务会议的高标准要 求。另有5间规格不一的中小型会 议室、雪茄吧、棋牌室、KTV等 设施,为会议增光添趣。

金陵御景湾酒店作为金陵连锁 酒店山东首家管理高标准星级酒 店, 酒店传承金陵的管理理念, 在 山东这块儒家思想深邃的土地上, 让金陵人的细意浓情焕发异彩!

# THE FLOURISHING LOCATION OF SIX DYNASTIES WHERE **CUISINE FRAGRANCES**

# 六朝金粉地 佳肴飘香处



那些令人回哧悠远的金陵美食 Those Jinling Cuisine with Aftertastes From a Bygone Era

南京,古称金陵,这里汇集了众多烹饪高手,他们汲取淮扬菜之精髓,继"随园"故人之遗 风,广纳古今各派之所长,融合西式烹饪技法,力主创新,力求精品,研制、开发了一系列 独具特色的名菜、名点,逐步形成了"金陵风味"菜。

### 金陵风味展示江苏风采

金陵酒店管理公司副总裁花 惠生以一手"金陵美肴"走遍世 界,曾举办多届国宴,其中就有 南京青奥会的宴席。在2017年5月 份召开的江苏发展大会上他再次 大展身手,为众人筹备了一场 "色香味"俱全的美食盛宴。

其中创新菜"乡情九宫碟" 将江苏多个城市的特色冷菜集中 在一道菜中,包括金陵菜的经 典——盐水鸭, 色彩搭配鲜艳,

口味协调丰富, 既能体现传统饮 食文化的精粹,又能反映出江苏 一家人的深厚感情。

### 忘不掉的民间好味道

在"金陵美肴"的菜单上, 有这样一道菜"南瓜鸡头米"。 二三十年前花惠生在家乡小馆偶 然品尝到了一份"南瓜茸小元 宵",金黄色的南瓜与白色的元 宵搭配美妙,颇有"大珠小珠落 玉盘"的意境。后来他将这道菜

进行了改良,将其从民间"请" 入了金陵。

饭店的盐水鸭也享有名气, 金陵饭店踏遍各地,寻找百年以 上的老卤,并制定了一套控制参 数. 完成"标准化运作"。从鸭 子品种、生长环境、食料、生长 期、宰杀要求、重量、腌制等每 个环节都作了严格的规定, 确保 金陵盐水鸭皮白、肉红、骨头 绿。因此,金陵盐水鸭的味道从 一而终, 具有品质保证。







## 金陵美着推荐 JINLING CUISINE RECOMMENDATIONS

## 雨花石汤圆

韵, 具有形、神、味、器俱佳的特点, 且极富金陵 特色, 堪称汤圆家族中的"神品"。

## 明珠燉生敲

金陵传统风味名菜之一。炖生敲上席, 色泽金黄, 富有韧性,投箸夹起,两端下垂而不断,食之酥烂 入味,人口即化,其味醇厚,鲜香异常。

## YUHUA STONE RICE DUMPLINGS

此点以其造型置色新颖奇特,令人有莫辨真假之 This snack gives people the charm of not being able to distinguish what's true and what's false with its novel and peculiar shape and color. It possesses superb shape, spirit, flavor, and utensil features, and is also greatly bestowed with Jinling features. It is known as a "masterpiece" in the rice dumpling family.

## STEWED EEL

Stewed Eel is one of the four traditional famous Jinling flavor dishes. Stewed Eel is top of the line, has a golden yellow color and lustre, and is full of ductility. When picked up with two chopsticks both ends droop down without breaking. When eaten it is crispy, mushy, and tasty. It melts in your mouth. Its flavor is mellow, and it has a particularly fresh aroma.



金陵酒店管理公司副总裁、金陵食品研发中心负责人、 江苏省烹饪协会副会长花惠生先生 Mr. Hua Huisheng, Vice President of Jinling Hotels & Resorts Corporation, Head of Jinling Cuisine R&D Center, Vice Chairman of Jiangsu Cuisine Association

Many culinary masters came together in Nanjing, which was called Jinling in ancient times. They have drew from the essence of Huaiyang cuisine, continued on the "Suiyuan" legacy of the ancients, extensively incorporated the strengths of various schools from ancient times to the present, integrated Western culinary techniques, spared no effort to advocate innovation, striven for quality goods, and researched and developed a series of famous dishes and snacks with distinct features, gradually forming "Jinling flavor" cuisine.

Resorts Corporation, has traveled the world with "Jinling Cuisine". He has attended multiple state banquets, among which include the Nanjing Youth Olympics Banquet. He put his skills on display once again at the Jiangsu Development Summit held in May 2017, preparing a cuisine feast complete with "color,

Palace Plate" combined the feature cold dishes of many Jiangsu cities into one dish and included the classic Jinling dish -- Boiled Salted Duck. The Homesick Nine Palace Plate has bright color matching and an abundant deep affection of a Jiangsu family.

There is a dish called "Pumpkin Euryale Ferox" in the "Jinling Cuisine" menu. Twenty to thirty years ago Hua Huisheng sampled a dish of "Little Pumpkin Mushroom Dumplings" in a hometown restaurant. The golden pumpkin was a wonderful match with the white "large pearl and small pearl dropped into a jade plate". Later on he improved the dish and "invited" it from the

The hotel's Boiled Salted Duck is also famous. Jinling Hotels have been all over searching for old brine that is over a hundred years old, formulated a set of control parameters, and completed "standardized operations". Every step from the breed of duck, habitat, foodstuffs, pickling all have strict rules to guarantee that Jinling Boiled Salted Duck has white skin, red meat, and green bones. As a result, the flavor of Jinling Boiled Salted Duck, from beginning to end, possesses a quality



# JINLING HAND-IN-HAND WITH HEBEI TOURISM INVESTMENT 金陵携手河北旅投

首创酒管总部合作新模式

Creates First New Hotel Management Headquarters Collaboration Model



2017年1月24日,金陵酒店管理 公司与河北旅投国际酒店管理有限公 司迎来总部合作的历史时刻, 本次合 作是国内首创的酒店管理公司总部的 深度合作,也开辟了国有大型旅游企 业携手发展的先河。

金陵酒店管理公司总裁陈雪明先 生表示,双方的合作同根同源,基因 一致, 金陵拥有品牌和系统, 河北旅 投拥有资源和市场,如此强强联合, 必定能实现共赢, 创造新的发展模 式。河北旅投国际酒店管理有限公司 总经理王健女士也表示, 能和金陵合 作是十分正确的选择, 河北旅投相信 金陵的专业化管理体系和品牌效应能 为双方的合作带来更大的发展,双方 将携手共进, 共创未来。

此次合作双方将从品牌、酒店项 目管理、工程技术、开业筹备、采 购、培训等全方位展开,届时将推出 新品牌或使用双品牌, 打破了传统合 作中的条条框框,转而着眼于双方的 优势互补、资源共享及共同壮大。我 们坚信, 在双方的共同努力下, 必能 实现双方经济效益和社会效益的提升 和最大化。

## 关于河北旅投国际酒店管理有限公司:

河北旅投国际酒店管理有限公司 隶属于河北省国资委旗下省属大型企 业集团——河北旅游投资集团,截止 目前, 旅投酒店管理公司管理的资产 总量29.46亿元,通过自有经营、委托 管理、输出管理等方式管理酒店15 家,分布于石家庄、北京、秦皇岛、 新疆等区域,多为中高端商务酒店, 随着旅投集团业务及项目的不断拓 展,尤其对接投资冬奥会场馆建设, 公司管理酒店数量正在逐年增加。

### ABOUT HEBEI TOURISM INVESTMENT GROUP CO., LTD.:

Hebei Tourism Investment Group Co., Ltd. is a nember of the provincial run large scale enterprise group under the jurisdiction of the Hebei Province State-Owned Assets Supervision and Administrat Commission --- the Hebei Tourism Investment 294.6 million RMB. Hebei Tourism Investment Group Co., Ltd. manages 15 hotels through methods that include proprietary management, delegated evestment Group's businesses and projects. notels managed by the company has been increasing

# MANY HEROIC FIGURES STILL HAVE THEIR EYES ON THE PRESEN

金陵连锁酒店最佳总经理/优秀总经理专访 An Exclusive Interview with the Jinling Hotel & Resorts Best/Outstanding General Managers



善于学习、把握机遇, 不断提升自我

以人格魅力获好评无数

陵江滨酒店总经理

2016 -JIN GANG

Jinling Riverside Hotel Nanjing

2016年度最佳总经理——金钢

金陵连锁酒店南京区域总经理、南京金

THE BEST GENERAL MANAGER OF

General Manager of Nanjing Region of Jinling

Hotels & Resorts, and General Manager of

金钢对于酒店管理有独到的心得,

以人格魅力获好评无数。他认为酒店的

硬件不一定要非常豪华, 但要使每一位

来店的宾客能感受到方便、温馨、亲切

和安全; 酒店应依托现有的资源, 围绕

酒店核心产品,结合市场发展需求,不

当然, 最重要的是人才的培养, 这也是

"WINNING COUNTLESS GOOD REVIEWS

Jin Gang has learned something unique when it

comes to hotel management - winning countless

believes that a hotel's hardware doesn't have to

be incredibly luxurious, but needs to be able to

good reviews with personal charisma. He

make every guest that comes to the hotel

safety. A hotel should rely on its current

integrate market development needs,

hotel's sustainable development.

experience comfort, warmth, geniality, and

resources, center on the hotel's core products,

continuously adjust product structures, and

gradually improve product configurations. Of

course, what's most important is the training of

talent. This is also an important guarantee of a

断调整产品结构,逐步完善产品设置;

酒店可持续发展的重要保证。

WITH PERSONAL CHARISMA"

### 2016年度最佳总经理——李成勇 金陵连锁酒店安徽及省外区域总经理

合肥泓瑞金陵大酒店总经理 **BEST GENERAL MANAGER OF 2016** - LI CHENGYONG General Manager of Anhui Province and Exterior

Provincial Regions of Jinling Hotels & Resorts, and General Manager of Hongrui Jinling Grand 李成勇善于学习、把握机遇,从金

融业跨界至酒店业,以极快的速度吸纳 融汇实践与理论知识, 实现了行业方向 的转变与自我价值的提升。李成勇先后 到浙江省、上海市、北京市等酒店市场 发达的地区参观考察高星级酒店,每天 工作近20小时,快速补充专业知识;为 提高专业水平,李成勇利用业余时间, 自费参加了酒店业各项专业技术培训; 他先后担任安徽省级星评员、国家级星 评员、国家级裁判员、国家级服务质量 监督员,参与评定星级饭店和参与大赛 的工作,在实践中不断丰富专业知识和 提升运营能力。

## **OPPORTUNITIES, AND CONSTANTLY** IMPROVING ONESELF"

industry from the financial industry, absorbed capabilities in practice.



金陵连锁酒店苏北区域总经理、盐城驿 都金陵大酒店总经理 **OUTSTANDING GENERAL MANAGER** OF 2016 - MEI GUILAN North Jiangsu Regional General Manager of

Yidu Jinling Grand Hotel Yancheng

梅桂兰是一个追求卓越品质的职业 经理人,具有32年酒店职业生涯,是位 名副其实的"前辈"。多年的工作实践 与国家级星评员和香港理工大学硕士学 习的经历,奠定了她观摩事物的视野和 工作实践的理论基础。细微之处最能体 现她的职业精神与职业素养。激情、执 着、自律、坚忍的职业操守是她带领团 队的号召力,她认为以此谋生,就要精 于此道,要做持续学习、顺应时代潮流 发展的实践者。

## "A PRACTITIONER AND LEADER WHO

GOES WITH THE TIDE" Mei Guilan is a professional manager who pursues outstanding quality, has had a 32 year hotel career, and is a veritable "predecessor". Many years of work experience and experience as a National Level Star Reviewer and studying for a master's at Hong Kong Polytechnic University have established her perspective of observing and emulating things and the theoretical foundation of her work and practice. Subtle things best embody her professional spirit and accomplishments. Passion, persistence, discipline, and unremitting professional integrity are the rallying points when she leads a team. She believes that you have to be skilled in what you do in order to make a living at it, and be a practitioner that is continuously learning and conforming to the development of the trends of the times.



创新酒店管理

## 2016年度优秀总经理 朱宁杰

金陵连锁酒店苏南区域总经理、昆山 金陵大饭店总经理 **OUTSTANDING GENERAL MANAGER** OF 2016 – ZHU NINGJIE South Jiangsu Regional General Manager of Jinling Hotels & Resorts and General Manager of the Jinling Grand Hotel Kunshan

二十多年的工作经验让朱宁杰对 酒店行业有着敏锐的嗅觉与独特的洞 察力,他充分发挥自己的才能与特 长,以其独创的"孙子兵法论道", 将酒店管理创新与孙子兵法相契合。 他认为在酒店管理的过程中,一成不 变的保守做法在当前"八规六禁"下 必是失败,只有不断开拓创新,特别 是营销创新并且去——实现它们, 有 十项创新哪怕最终只成功两项,酒店 必将成为当地行业领头羊。

### "INNOVATING HOTEL MANAGEMENT WITH 'THE TAO OF SUNZI'S THE ART

Over twenty years of work experience have given Zhu Ningjie an acute sense of smell and distinctive insight when it comes to the hotel industry. He gives full play to his talents and strong points. He has accorded hotel management innovation with Sunzi's The Art of War with his original "Tao of Sunzi's The Art of War". He believes that in the process of hotel management unchanging conservative practices under the current "eight rules and six prohibitions" is certain to fail. Only by continuous trailblazing and innovation, especially in marketing innovations and their realization, even if in the end only two out of ten innovations succeed, will a hotel surely become a local industry leader.

## 顺应潮流的实践者与领导者 2016年度优秀总经理 梅桂兰

Jinling Hotels & Resorts and General Manager of

## "ADEPT AT LEARNING AND SEIZING Li Chengyong is adept at learning and seizing

and integrated practice and theoretical knowledge with incredible speed, achieving a change of industry direction and an advancement of self-worth. Li Chengyong successively visited and surveyed high star hotels in regions with a developed hotel market like Zhejiang province, Shanghai, and Beijing. He worked nearly 20 hours a day, quickly learning professional knowledge. To improve professional standards Li Chengyong utilized his spare time to attend various professional and technical hotel industry courses at his own expense. He has successively served as an Anhui Provincial Level Star Reviewer, a National Level Star Reviewer, a National Level Judge, and a National Level Service Quality Supervisor. He has taken part in evaluating star hotels and participated in competition work. He has continuously enriched his professional knowledge and improved his operational